



Simon H. Cooper

Senior Business Development Director - UK Defence Sector,
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Simon Cooper is the Senior Business Development Director for QinetiQ's UK Defence Sector, responsible for leading strategic customer engagement, market development and top-line growth across the company's broad defence portfolio. With nearly 25 years of experience in the defence and aerospace sector, Simon has built a reputation for creating trusted relationships with customers, industry partners, and government stakeholders.

Prior to joining QinetiQ in 2021, Simon spent seven years with Northrop Grumman Corporation, serving latterly as the Senior Director of International Business Development and Operations for the Mission Systems Sector. There, he was responsible for driving strategic growth across markets outside the United States, leading business development activities focused on advanced C5ISR capabilities for customers across Europe, the Middle East, Asia and Australia.

Before Northrop Grumman, Simon spent nine years with Selex ES (now Leonardo UK), having transitioned from BAE Systems Avionics following its acquisition by Finmeccanica in 2005. During this period, he held a range of business acquisition and customer-facing leadership roles, working across multiple UK locations and supporting programmes spanning the air, land, maritime, and joint domains.

Simon holds a Bachelor's degree in British Politics and Legislative Studies from the University of Hull and a Master's degree in Communications from the University of Leeds. Earlier in his career, he spent eighteen months in Westminster as Parliamentary Research Assistant to the Chairman of the House of Commons Defence Select Committee, providing early insight into the intersection of government policy, national security, and defence capability.